

This book contains sufficient material for most first-year modules in accounting for non-accounting students. Some students may require additional information, however, and it may be necessary for them to consult other books when attempting exercises set by their tutors.

There are many very good accounting books available for *accounting* students, but they usually go into considerable technical detail. *Non-accounting* students must use them with caution otherwise they will find themselves completely lost. In any case, non-accounting students do not need to process vast amounts of highly technical data. It is sufficient for their purpose if they have an understanding of where accounting information comes from, why it is prepared in that way, what it means and what reliance can be placed on it.

Bearing these points in mind, the following books are worth considering.

Financial accounting

Elliott, B. and Elliott, J. (2008) *Financial Accounting and Reporting*, 11th edn, Financial Times/Prentice Hall, Harlow. This is an excellent textbook that is now into its eleventh edition. It should be a very useful reference book for non-accounting students.

Holmes, G. and Sugden, A. (2008) *Interpreting Company Reports and Accounts*, 10th edn, Financial Times/Prentice Hall, Harlow. A well-established text that deals with company financial reporting in some detail.

Wood, F. and Sangster, A. (2008) *Business Accounting*, Volumes 1 and 2, 11th edn, Financial Times/Prentice Hall, Harlow. Wood is the master accounting-textbook writer. His books can be recommended with absolute confidence.

Management accounting

Arnold, J. and Turley, S (1996) *Accounting for Management Decisions*, 3rd edn, Financial Times Prentice Hall, Harlow. This book is aimed at first- and second-year undergraduate and professional courses. Non-accounting students should be able to follow it without too much difficulty.

Drury, C. (2008) *Management and Cost Accounting*, 7th edn, Cengage Learning, London. This book has become the established British text on management accounting. It is a big book in every sense of the word. Non-accounting students should only use it for reference.

Hopper, T., Scapen, R.W. and Northcott, D. (eds) (2007) *Issues in Management Accounting*, 3rd edn, Prentice-Hall Europe, Harlow. This book will be useful for those students who are interested in current developments in management accounting. However, be warned! It is written in an academic style and some of the chapters are very hard going. It is also now somewhat dated.

Horngren, C.T., Foster, G., Datar, S. and Rajan, M. (2008) *Cost Accounting: International Version: A Managerial Emphasis*. 13th edn, Prentice Hall, Harlow. Horngren is a long-established American text. It will be of benefit to non-accounting students mainly for reference purposes.

Smith, J.A. (ed.) (2007) *Handbook of Management Accounting*, 4th edn, CIMA Publishing/Elsevier, Oxford. This handbook contains 54 chapters on an extremely wide range of management accounting topics. It should be useful for non-accounting students when preparing essays or reports on emerging issues in management accounting.

Appendix 2

Discount table

Present value of £1 received after n years discounted at i %

i n	1	2	3	4	5	6	7	8	9	10
1	0.9901	0.9804	0.9709	0.9615	0.9524	0.9434	0.9346	0.9259	0.9174	0.9091
2	0.9803	0.9612	0.9426	0.9246	0.9070	0.8900	0.8734	0.8573	0.8417	0.8264
3	0.9706	0.9423	0.9151	0.8890	0.8638	0.8396	0.8163	0.7938	0.7722	0.7513
4	0.9610	0.9238	0.8885	0.8548	0.8227	0.7921	0.7629	0.7350	0.7084	0.6830
5	0.9515	0.9057	0.8626	0.8219	0.7835	0.7473	0.7130	0.6806	0.6499	0.6209
6	0.9420	0.8880	0.8375	0.7903	0.7462	0.7050	0.6663	0.6302	0.5963	0.5645
i n	11	12	13	14	15	16	17	18	19	20
1	0.9009	0.8929	0.8850	0.8772	0.8696	0.8621	0.8547	0.8475	0.8403	0.8333
2	0.8116	0.7929	0.7831	0.7695	0.7561	0.7432	0.7305	0.7182	0.7062	0.6944
3	0.7312	0.7118	0.6931	0.6750	0.6575	0.6407	0.6244	0.6086	0.5934	0.5787
4	0.6587	0.6355	0.6133	0.5921	0.5718	0.5523	0.5337	0.5158	0.4987	0.4823
5	0.5935	0.5674	0.5428	0.5194	0.4972	0.4761	0.4561	0.4371	0.4190	0.4019
6	0.5346	0.5066	0.4803	0.4556	0.4323	0.4104	0.3898	0.3704	0.3521	0.3349

Appendix 3

Answers to activities

Chapter 1

1.2 (a) account (b) double-entry book-keeping (c) profit (d) entity (e) Industrial Revolution.

1.3 (a) false (b) false (c) true (d) true (e) false.

1.4 The AAT. It is not a chartered body and it is not considered to be one of the six major professional accountancy bodies.

1.5	Type of entity	Advantage	Disadvantage
	Sole trader	The owner has total control of the business	It may be difficult to obtain sufficient finance
	Partnership	The management of the business is shared	If the business is unsuccessful the partners may go bankrupt
	Limited liability company	The liability of the owners is restricted	Certain financial information about the company has to be disclosed publicly

1.6 Broadcasting: quasi-governmental.
Famine relief: social organization.
Postal deliveries: quasi-governmental.
Social services: local government.
Work and pensions: central government.

Chapter 2

2.2 *Advantages*

Easy to compare this year's events with those that happened a year ago.
Annual comparisons are commonly made in other spheres and therefore acceptable.
A year reflects the normal climatic seasonal pattern.

Disadvantages

It is an artificial period of time.
It is either too short or too long for certain types of businesses.
Some of the information included in the annual accounts could be well over 12 months old by the time it is reported and it may by then be out of date.

2.3 Revenue should only be recognized when there is a high possibility that it will exceed the costs to date plus costs to be incurred. Even then only a proportion of the anticipated profit should be taken before the contract has been completed. Subject to these provisos, there may be a case for taking some profit towards the end of 2012.

Chapter 3

- 3.1** (a) Assets = capital + liabilities. (b) Twice.
- 3.2** (a) A record or a history of a certain event.
 (b) A book in which a number of accounts are kept (a book of account).
 (c) To receive something or the value received.
 (d) To give something or the value given.
- 3.3** (a) Cash account; sales account.
 (b) Rent paid account; bank account.
 (c) Wages account; cash account.
 (d) Purchases account; bank account.
 (e) Ford's account; sales account.
- 3.4** The entries are on the wrong side.
- 3.5**
- | <i>Debit</i> | <i>Credit</i> |
|-----------------|--------------------|
| (a) Suppliers | Cash |
| (b) Office rent | Bank |
| (c) Cash | Sales |
| (d) Bank | Dividends received |
- 3.6** A debit balance on an account means that the total on the debit side is greater than the total on the credit side. A credit balance is the opposite.
- 3.7** (a) no (b) yes (c) no.

Chapter 4

- 4.1** (a) false (b) false (c) false.
- 4.2** (a) Land; property; plant and machinery; furniture and fittings.
 (b) Stocks; trade debtors; other debtors; insurance paid in advance; bank; cash.
 (c) Bank overdraft; trade creditors; other creditors; electricity owing.
- 4.3** (a) £3 500 [$£10\,000 \text{ less } (2\,000 + 6\,000 - 1\,500)$]
 (b) £4 000 [$£10\,000 \text{ less } (2\,000 + 6\,000 - 2\,000)$]
 (c) £4 500 [$£10\,000 \text{ less } (2\,000 + 6\,000 - 2\,500)$]
- 4.4** £2 250 ($£50\,000 - 5\,000 = 45\,000 \div 20$)
- 4.6** £4 500 [$£4\,000 + 1\,000 - 500$]
- 4.7** £11 000 [$£3\,000 + 10\,000 - 2\,000$]
- 4.8** Probably yes. Debit the profit and loss account and credit Gibson's account. £70 000 ($£75\,000 - 5\,000$).
- 4.9** £1 500 [$£9\,000 - (250\,000 \times 3\%)$]. It will increase his profit by £1 500.
- 4.10** (a) Issued share capital, debenture receipts, capital expenditure.
 (b) Provisions, depreciation, bad debts.

Chapter 5

- 5.2** *Advantages*
 Free from personal bankruptcy
 The business carries on in perpetuity
 Gives some status in the community.

Disadvantages

Formal accounting records to be kept
The Companies Act 2006 accounting requirements apply
Disclosure of information to the public.

- 5.3 (a) net profit for the year before taxation (b) dividends.
5.4 (a) current liabilities (b) loans (c) fixed assets (d) capital (e) current assets.

Chapter 7

- 7.1 Payment of trade creditors.
7.2 Issue of debenture stock, fixed assets purchased.
7.4 (a) false (b) false (c) true (d) false (e) true (f) false.

Chapter 10

- 10.2 (a) true (b) true (c) true.
10.3 (a) £40938 (b) stocks.

10.8	<i>Company</i>	<i>Effect</i>
	A	Not much
	B	Considerable
	C	Highly significant

Chapter 11

- 11.4 The expected profit on the contract is now £100 000 [$£500\,000 - (300\,000 + 100\,000)$]. Depending upon a review of the expected outcome, it might be appropriate to claim some profit on account. One way would be to apportion the expected profit on the basis of costs incurred to date as a proportion of the total cost. This would give a profit of £75 000 for Year 3 ($£100\,000 \times 300\,000/400\,000$). However, as the contract is only 60% through it life, some accountants might reduce this by an arbitrary factor of 2/3. The profit taken would then be £50 000 ($£75\,000 \times 2/3$). This is a normal accounting approach to the problem of revenue/profit recognition on contract work. But notice how judgemental the whole exercise appears to be.

Chapter 12

- 12.4 Checking, governing, recording, determining, financing, devising.

Chapter 14

- 14.5 (a) predetermined (b) variance.

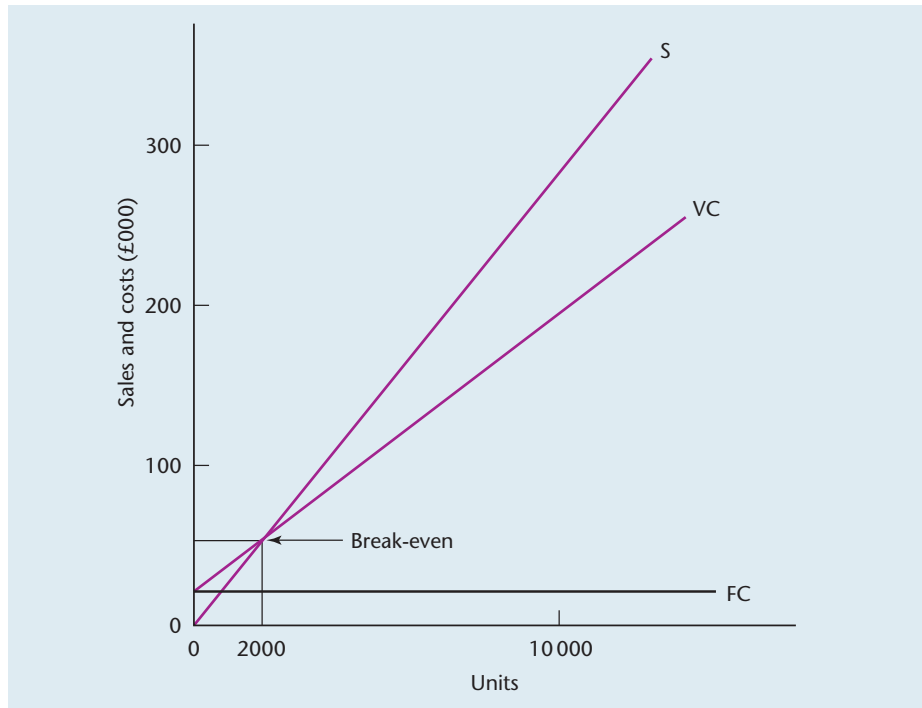
Chapter 17

- 17.2 $S - V = F + P$ so $£100\,000 - 40\,000 = 50\,000 + 10\,000$, i.e. $P = £10\,000$

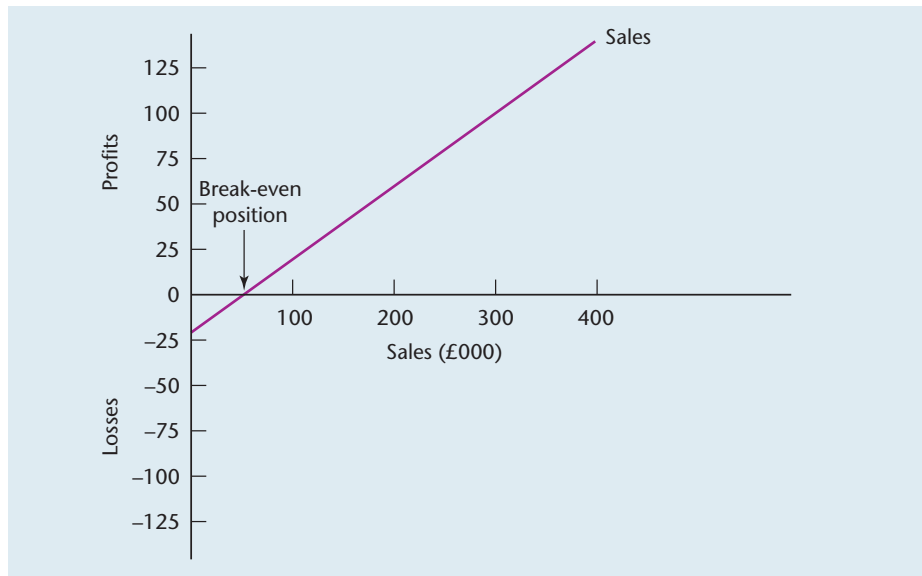
17.4		£000	£000
	Sales		75
	Less: variable costs		
	Direct material	10	
	Direct labour	<u>20</u>	<u>30</u>
			45
	Less: fixed costs		
	Staff salaries	47	
	Rent	<u>3</u>	<u>50</u>
	Loss		<u>(5)</u>

17.5 The contribution per unit is £5 ($£50\,000 - 25\,000/5\,000$) so another 1 000 units would have to be sold.

17.8 (a) Break-even chart



(b) Profit/volume graph



Chapter 19 **19.2** £151.22 ($£200 \times 0.7561$)

Chapter 1

- 1.4** Accountants collect a great deal of information about an entity's activities and then translate it into monetary terms – a language that everyone understands. The information that is collected can help non-accountants to do their job more effectively because it provides them with better guidance on which to make decisions. Any eventual decision is still theirs. Furthermore, all managers must be aware of the statutory accounting obligations to which their organization has to adhere if they are to avoid taking part in unlawful acts.
- 1.5** To collect and store detailed information about an entity's activities. To abstract and summarize information in the most effective way for the requirements of a specified user or group of users.
- 1.6** None. The preparation of management accounts is for the entity to decide whether they serve a useful purpose.
- 1.8** Statutory obligations are contained in the Companies Act 2006. In addition, listed companies have to abide by certain mandatory professional requirements.

Chapter 2

- 2.4** (a) Matching
(b) Historic cost
(c) Quantitative
(d) Periodicity
(e) Reliability
(f) Going concern
- 2.5** (a) Relevance
(b) Entity
(c) Comparability
(d) Materiality
(e) Historic cost
(f) Realization
- 2.6** (a) Entity
(b) Reliability
(c) Periodicity
(d) Reliability
(e) Dual aspect
(f) Realization

Chapter 3 3.4 Adam's books of account:

		<i>Account</i>	
<i>Debit</i>			<i>Credit</i>
(a) Cash			Capital
(b) Purchases			Cash
(c) Van			Cash
(d) Rent			Cash
(e) Cash			Sales
(f) Office machinery			Cash

3.5 Brown's books of account:

		<i>Account</i>	
<i>Debit</i>			<i>Credit</i>
(a) Bank			Cash
(b) Cash			Sales
(c) Purchases			Bank
(d) Office expenses			Cash
(e) Bank			Sales
(f) Motor car			Bank

3.10 Ivan's ledger accounts:

		<i>Cash Account</i>			
		£		£	
1.9.10	Capital	10 000	2.9.10	Bank	8 000
12.9.10	Cash	3 000	3.9.10	Purchases	1 000

		<i>Capital Account</i>			
		£		£	
			1.9.10	Cash	10 000

		<i>Bank Account</i>			
		£		£	
2.9.10	Cash	8 000	20.9.10	Roy	6 000
30.9.10	Norman	2 000			

		<i>Purchases Account</i>			
		£		£	
3.9.10	Cash	1 000			
10.9.10	Roy	6 000			

		<i>Roy's Account</i>			
		£		£	
20.9.10	Bank	6 000	10.9.10	Purchases	6 000

		<i>Sales Account</i>			
		£		£	
			12.9.10	Cash	3 000
			15.9.10	Norman	4 000

		<i>Norman</i>			
		£		£	
15.9.10	Sales	4 000	30.9.10	Bank	2 000

3.11 Jones's ledger accounts:

	<i>Bank Account</i>			
	£			£
1.10.11 Capital	20 000	10.10.11 Petty cash		1 000
		25.10.11 Lang		5 000
		29.10.11 Green		10 000
	<i>Capital Account</i>			
	£			£
		1.10.11 Bank		20 000
	<i>Van Account</i>			
	£			£
2.10.11 Lang	5 000			
	<i>Lang's Account</i>			
	£			£
25.10.11 Bank	5 000	2.10.11 Van		5 000
	<i>Purchases Account</i>			
	£			£
6.10.11 Green	15 000			
20.10.11 Cash	3 000			
	<i>Green's Account</i>			
	£			£
28.10.11 Discounts received	500	6.10.11 Purchases		15 000
29.10.11 Bank	10 000			
	<i>Petty Cash Account</i>			
	£			£
10.10.11 Bank	1 000	22.10.11 Miscellaneous expenses		500
	<i>Sales</i>			
	£			£
		14.10.11 Haddock		6 000
		18.10.11 Cash		5 000
	<i>Haddock</i>			
	£			£
14.10.11 Sales	6 000	30.10.11 Discounts allowed		600
		31.10.11 Cash		5 400
	<i>Cash Account</i>			
	£			£
18.10.11 Sales	5 000	20.10.11 Purchases		3 000
31.10.11 Haddock	5 400			
	<i>Miscellaneous Expenses</i>			
	£			£
22.10.11 Petty cash	500			
	<i>Discounts Received Account</i>			
	£			£
		28.10.11 Green		500
	<i>Discounts Allowed Account</i>			
	£			£
30.10.11 Haddock	600			

3.13 (a), (b) and (c) Pat's ledger accounts:

<i>Cash Account</i>			
		£	£
1.12.10	Capital	10 000	
29.12.10	Fog	4 000	
29.12.10	Mist	6 000	
		20 000	
		20 000	

1.1.11 Balance b/d

Capital Account

		£	£
	1.12.10 Cash		10 000

Purchases Account

£			
2.12.10	Grass	6 000	
2.12.10	Seed	7 000	
15.12.10	Grass	3 000	
15.12.10	Seed	4 000	
		20 000	
		20 000	

1.1.11 Balance b/d

Grass's Account

£			
12.12.10	Purchases returned	1 000	
31.12.10	Cash	6 000	
31.12.10	Balance c/d	2 000	
		9 000	
		9 000	

1.1.11 Balance b/d

Seed's Account

£			
12.12.10	Purchases returned	2 000	
31.12.10	Cash	8 000	
31.12.10	Balance c/d	1 000	
		11 000	
		11 000	

1.1.11 Balance b/d

Sales Account

£			
	10.12.10 Fog		3 000
	10.12.10 Mist		4 000
	20.12.10 Fog		2 000
	20.12.10 Mist		3 000
		12 000	
		12 000	

1.1.11 Balance b/d

<i>Fog's Account</i>			
		£	£
10.12.10	Sales	3 000	29.12.10 Cash
20.12.10	Sales	2 000	31.12.10 Balance c/d
		5 000	5 000
		5 000	5 000

1.1.11 Balance b/d 1 000

<i>Mist's Account</i>			
		£	£
10.12.10	Sales	4 000	29.12.10 Cash
20.12.10	Sales	3 000	31.12.10 Balance c/d
		7 000	1 000
		7 000	7 000

1.1.11 Balance b/d 1 000

<i>Purchases Returned Account</i>			
		£	£
			12.12.10 Grass
31.12.10	Balance c/d	3 000	12.12.10 Seed
		3 000	2 000
		3 000	3 000
			1.1.11 Balance b/d
			3 000

<i>Office Expenses Account</i>			
		£	£
24.12.10	Cash	5 000	

Tutorial note

It is unnecessary to balance off an account and bring down the balance if there is only a single entry in it.

(d) Pat's trial balance:

Pat			
Trial balance at 31 December 2010			
		£	£
		<i>Dr</i>	<i>Cr</i>
Cash		1 000	
Capital			10 000
Purchases		20 000	
Grass			2 000
Seed			1 000
Sales			12 000
Fog		1 000	
Mist		1 000	
Purchases returned			3 000
Office expenses		5 000	
		28 000	28 000
		28 000	28 000

3.14 (a) Vale's books of account:

<i>Bank Account</i>				
		£	£	
1.1.11	Balance b/d	5 000	31.12.11 Dodd	29 000
31.12.11	Fish	45 000	31.12.11 Delivery van	12 000
31.12.11	Cash	3 000	31.12.11 Balance c/d	12 000
		<u>53 000</u>		<u>53 000</u>
1.1.12	Balance b/d	12 000		

<i>Capital Account</i>				
		£	£	
			1.1.11 Balance b/d	20 000

<i>Cash Account</i>				
		£	£	
1.1.11	Balance b/d	1 000	31.12.11 Purchases	15 000
31.12.11	Sales	20 000	31.12.11 Office expenses	9 000
31.12.11	Fish	7 000	31.12.11 Bank	3 000
		<u>28 000</u>	31.12.11 Balance c/d	1 000
				<u>28 000</u>
1.1.12	Balance b/d	1 000		

<i>Dodd's Account</i>				
		£	£	
31.12.11	Bank	29 000	1.1.11 Balance b/d	2 000
31.12.11	Balance c/d	3 000	31.12.11 Purchases	30 000
		<u>32 000</u>		<u>32 000</u>
			1.1.12 Balance b/d	3 000

<i>Fish's Account</i>				
		£	£	
1.1.11	Balance b/d	6 000	31.12.11 Bank	45 000
31.12.11	Sales	50 000	31.12.11 Cash	7 000
		<u>56 000</u>	31.12.11 Balance c/d	4 000
				<u>56 000</u>
1.1.12	Balance b/d	4 000		

<i>Furniture Account</i>				
		£	£	
1.1.11	Balance b/d	10 000		

<i>Purchases Account</i>				
		£	£	
31.12.11	Dodd	30 000		
31.12.11	Cash	15 000	31.12.11 Balance c/d	45 000
		<u>45 000</u>		<u>45 000</u>
1.1.12	Balance b/d	45 000		

<i>Sales Account</i>			
		£	£
31.12.11	Balance c/d	70 000	
		<u>70 000</u>	
			20 000
			<u>50 000</u>
			<u>70 000</u>
			70 000

Office Expenses Account

		£	£
31.12.11	Cash	9 000	

Delivery Van Account

		£	£
31.12.11	Bank	12 000	

(b) Vale's trial balance:

Vale
Trial balance at 31 December 2011

	<i>Dr</i>	<i>Cr</i>
	£	£
Bank	12 000	
Capital		20 000
Cash	1 000	
Dodd		3 000
Fish	4 000	
Furniture	10 000	
Purchases	45 000	
Sales		70 000
Office expenses	9 000	
Delivery van	12 000	
	<u>93 000</u>	<u>93 000</u>

Chapter 4 4.7 Ethel's accounts:

Ethel
Trading, profit and loss account for the year to
31 January 2010

	£
Sales	35 000
<i>Less:</i> Purchases	<u>20 000</u>
<i>Gross profit</i>	15 000
<i>Less:</i> Expenses:	
Office expenses	<u>11 000</u>
<i>Net profit</i>	<u>4 000</u>

Ethel		
Balance sheet at 31 January 2010		
<i>Fixed assets</i>	£	£
Premises		8 000
<i>Current assets</i>		
Debtors	6 000	
Cash	3 000	
	<u>9 000</u>	
<i>Less: Current liabilities</i>		
Creditors	3 000	<u>6 000</u>
		<u><u>14 000</u></u>
Financed by:		
<i>Capital</i>		
Balance at 1 February 2009		10 000
Net profit for the year		<u>4 000</u>
		<u><u>14 000</u></u>

4.8 Marion's accounts:

Marion		
Trading, profit and loss account for the year to		
28 February 2011		
	£000	£000
Sales		400
<i>Less: Purchases</i>		<u>200</u>
<i>Gross profit</i>		200
<i>Less: Expenses:</i>		
Heat and light	10	
Miscellaneous expenses	25	
Wages and salaries	98	<u>133</u>
<i>Net profit</i>		<u><u>67</u></u>

Marion		
Balance sheet at 28 February 2011		
<i>Fixed assets</i>	£000	£000
Buildings		50
<i>Current assets</i>		
Debtors	30	
Bank	4	
Cash	2	
	<u>36</u>	
<i>Less: Current liabilities</i>		
Creditors	24	<u>12</u>
		<u><u>62</u></u>

	£000	£000
Financed by:		
<i>Capital</i>		
Balance at 1 March 2010		50
Net profit for the year	67	
Less: Drawings	<u>55</u>	<u>12</u>
		<u><u>62</u></u>

4.12 (a) Lathom's trading account:

Lathom		
Trading account for the year to 30 April 2010		
	£	£
Sales		60 000
Less: Cost of goods sold:		
Opening stock	3 000	
Purchases	<u>45 000</u>	
	48 000	
Less: Closing stock	<u>4 000</u>	<u>44 000</u>
Gross profit		<u><u>16 000</u></u>

(b) The stock would be shown under current assets, normally as the first item.

4.14 Standish's accounts:

Standish		
Trading, profit and loss account for the year to 31 May 2012		
	£	£
Sales		79 000
Less: Cost of goods sold:		
Opening stock	7 000	
Purchases	<u>52 000</u>	
	59 000	
Less: Closing stock	<u>12 000</u>	<u>47 000</u>
Gross profit		<u>32 000</u>
Less: Expenses:		
Heating and lighting	1 500	
Miscellaneous	6 700	
Wages and salaries	<u>17 800</u>	<u>26 000</u>
Net profit		<u><u>6 000</u></u>

Standish
Balance sheet at 31 May 2012

	£	£
<i>Fixed assets</i>		
Furniture and fittings		8 000
<i>Current assets</i>		
Stock	12 000	
Debtors	6 000	
Cash	1 200	
	<u>19 200</u>	
<i>Less: Current liabilities</i>		
Creditors	4 300	<u>14 900</u>
		<u><u>22 900</u></u>
Financed by:		
<i>Capital</i>		
Balance at 1 June 2011		22 400
Net profit for the year	6 000	
<i>Less: Drawings</i>	<u>5 500</u>	<u>500</u>
		<u><u>22 900</u></u>

4.17 Pine's accounts:

Pine
Trading, profit and loss account for the year to
30 September 2012

	£	£
Sales		40 000
<i>Less: Cost of goods sold:</i>		
Purchases	21 000	
<i>Less: Closing stock</i>	<u>3 000</u>	<u>18 000</u>
<i>Gross profit</i>		22 000
<i>Less: Expenses:</i>		
<i>Depreciation: furniture</i>		
(15% × £8 000)	1 200	
General expenses	14 000	
Insurance (£2 000 – 200)	1 800	
Telephone (£1 500 + 500)	<u>2 000</u>	<u>19 000</u>
Net profit		<u><u>3 000</u></u>

Pine
Balance sheet at 30 September 2012

	£	£	£
<i>Fixed assets</i>			
Furniture			8 000
<i>Less: Depreciation</i>			<u>1 200</u>
		c/f	<u>6 800</u>

	£	£	£
			<i>b/f</i> 6 800
<i>Current assets</i>			
Stock		3 000	
Debtors		5 000	
Prepayments		200	
Cash		400	
		<u>8 600</u>	
<i>Less: Current liabilities</i>			
Creditors	5 900		
Accrual	<u>500</u>	<u>6 400</u>	<u>2 200</u>
			<u><u>9 000</u></u>
Financed by:			
<i>Capital</i>			
At 1 October 2011			6 000
Net profit for the year			<u>3 000</u>
			<u><u>9 000</u></u>

Chapter 5 5.4 Margo Ltd's accounts:

Margo Limited
Profit and loss account for the year to 31 January 2010

	<i>£000</i>
Profit for the financial year	10
Tax on profit	<u>3</u>
Profit after tax	7
Proposed dividend (10p × £50)	<u>5</u>
Retained profit for the year	<u><u>2</u></u>

Margo Limited
Balance sheet at 31 January 2010

	<i>£000</i>	<i>£000</i>	<i>£000</i>
<i>Fixed assets</i>			
Plant and equipment at cost			70
<i>Less: Accumulated depreciation</i>			<u>25</u>
			45
<i>Current assets</i>			
Stocks		17	
Trade debtors		20	
Cash at bank and in hand		<u>5</u>	
	<i>c/f</i>	42	<u>45</u>

	£000	£000	£000
		<i>b/f</i> 42	45
<i>Less: Current liabilities</i>			
Trade creditors	12		
Taxation	3		
Proposed dividend	<u>5</u>	<u>20</u>	<u>22</u>
			<u>67</u>
<i>Capital and reserves</i>	<i>Authorized</i>	<i>Issued and</i>	
	£000	<i>fully paid</i>	£000
Share capital (ordinary shares of £1 each)	<u>75</u>		50
Profit and loss account (£15 + 2)			<u>17</u>
			<u>67</u>

5.5 Harry Ltd's accounts:

Harry Limited
Profit and loss account for the year to 28 February 2011

	£000	£000
Gross profit for the year		150
Administration expenses [£65 + (10% × £60)]	71	
Distribution costs	<u>15</u>	<u>86</u>
Profit for the year		64
Taxation		<u>24</u>
Profit after tax		40
Dividends: Ordinary proposed	20	
Preference paid	<u>6</u>	<u>26</u>
Retained profit for the year		<u>14</u>

Harry Limited
Balance sheet at 28 February 2011

	£000	£000	£000
<i>Fixed assets</i>			
Furniture and equipment at cost			60
<i>Less: Accumulated depreciation</i>			<u>42</u>
			18
<i>Current assets</i>			
Stocks		130	
Trade debtors		135	
Cash at bank and in hand		<u>10</u>	
	<i>c/f</i> 275		<u>18</u>

	£000	£000	£000
		<i>b/f</i> 275	18
<i>Less: Current liabilities</i>			
Trade creditors	25		
Taxation	24		
Proposed dividend	<u>20</u>	<u>69</u>	<u>206</u>
			<u>224</u>
 <i>Capital and reserves</i>			 <i>Authorized, issued and fully paid</i>
			£000
Ordinary shares of £1 each			100
Cumulative 15% preference shares of £1 each			40
Share premium account			20
Profit and loss account (£50 + 14)			<u>64</u>
			<u>224</u>

5.6 Jim Ltd's accounts:

(a) **Jim Limited**
Trading and profit and loss account for the year to 31 March 2011

	£000	£000	£000
Sales			270
<i>Less: Cost of goods sold:</i>			
Opening stock		16	
Purchases		<u>124</u>	
		140	
<i>Less: Closing stock</i>		<u>14</u>	<u>126</u>
<i>Gross profit</i>			144
<i>Less: Expenses:</i>			
Advertising		3	
Depreciation: furniture and fittings (15% × £20)	3		
vehicles (25% × £40)	<u>10</u>	13	
Directors' fees		6	
Rent and rates		10	
Telephone and stationery		5	
Travelling		2	
Wages and salaries		<u>24</u>	<u>63</u>
<i>Net profit</i>			81
Corporation tax			<u>25</u>
Net profit after tax			56
Proposed dividend			<u>28</u>
<i>Retained profit for the year</i>			<u>28</u>

Jim Limited
Balance sheet at 31 March 2011

	Cost	Depreciation	Net book value
	£000	£000	£000
<i>Fixed assets</i>			
Vehicles	40	20	20
Furniture and fittings	20	12	8
	<u>60</u>	<u>32</u>	<u>28</u>
<i>Current assets</i>			
Stocks		14	
Debtors		118	
Bank		11	
		<u>143</u>	
<i>Less: Current liabilities</i>			
Creditors	12		
Taxation	25		
Proposed dividend	28	65	78
			<u>106</u>
			<u><u>106</u></u>
		<i>Authorized</i>	<i>Issued and</i>
		£000	<i>fully paid</i>
			£000
Capital and reserves			
Ordinary shares of £1 each		<u>100</u>	70
Profit and loss account (£8 + 28)			<u>36</u>
			<u>106</u>
			<u><u>106</u></u>

- (b) According to Jim Limited's balance sheet as at 31 March 2011 the value of the business was £106,000. This is misleading. Under the historic cost convention the balance sheet is merely a statement listing all the balances left in the double-entry book-keeping system after the preparation of the profit and loss account.

It would be relatively easy, for example, to amend the balance of £106,000 by adjusting the method used for calculating depreciation and for valuing stocks. Furthermore, when a business is liquidated it does not necessarily mean that the balances shown in the balance sheet for other items (e.g. fixed assets, debtors and creditors) will be realized at their balance sheet amounts. There will also be costs associated with the liquidation of the business.

Chapter 6

6.4 Megg's accounts:

Megg
Manufacturing account for the year to 31 January 2010

	£000	£000
Direct materials:		
Stock at 1 February 2009	10	
Purchases	34	
	<u>44</u>	
Less: Stock at 31 January 2010	12	
	<u>32</u>	
Materials consumed		32
Direct wages		65
Prime cost		<u>97</u>
Factory overhead expenses:		
Administration	27	
Heat and light	9	
Indirect wages	13	
	<u>49</u>	
		146
Work-in-progress at 1 February 2009	17	
Less: Work-in-progress at 31 January 2010	14	
	<u>3</u>	
<i>Manufacturing cost of goods produced</i>		<u><u>149</u></u>

6.5 Moor's accounts:

Moor
Manufacturing account for the year to 28 February 2011

	£	£
Direct materials:		
Stock at 1 March 2010	13 000	
Purchases	127 500	
	<u>140 500</u>	
Less: Stock at 28 February 2011	15 500	
	<u>125 000</u>	
Direct wages		50 000
Prime cost		<u>175 000</u>
Factory overheads		27 700
		<u>202 700</u>
Work-in-progress at 1 March 2010	8 400	
Less: Work-in-progress at 28 February 2011	6 300	
	<u>2 100</u>	
<i>Manufacturing cost of goods produced</i>		<u><u>204 800</u></u>

Chapter 7 7.4 (a) Dennis Ltd's accounts using FRS 1 format:

Dennis Limited	
Cash flow statement for the year ended 31 January 2010	
	<i>£000</i>
<i>Net cash inflow from operating activities</i>	4
<i>Capital expenditure</i>	
Payments to acquire tangible fixed assets	(100)
	(96)
<i>Management of liquid resource and financing</i>	
Issue of ordinary share capital	100
<i>Increase in cash</i>	<u>4</u>

Reconciliation of operating profit to net cash inflow from operating activities

	<i>£000</i>
Operating profit (£60 – 26)	34
Increase in stocks	(20)
Increase in debtors	(50)
Increase in creditors	40
Net cash inflow from operating activities	<u>4</u>

(a) Dennis Ltd's accounts using IAS 7 format:

Dennis Limited		
Cash flow statement for the year ended 31 January 2010		
	<i>£000</i>	<i>£000</i>
<i>Cash flows from operating activities</i>		
Profit before taxation (£60 – 26)	34	
Adjustments for:		
Increase in trade and other receivables (£250 – 200)	(50)	
Increase in inventories (£120 – 100)	(20)	
Increase in trade payables (£220 – 180)	40	
Cash generated from operations	<u>4</u>	
<i>Net cash from operating activities</i>		4
<i>Cash flows from investing activities</i>		
Purchase of property, plant and equipment (£700 – 600)	(100)	
<i>Net cash used in investing activities</i>		(100)
<i>Cash flows from financing activities</i>		
Proceeds from issue of share capital (£800 – 700)	100	
Net cash used in financing activities		<u>100</u>
Net increase in cash and cash equivalents		4
Cash and cash equivalents at 1 February 2009		6
Cash and cash equivalents at 31 January 2010		<u>10</u>

- (b) Dennis Limited generated £4000 cash from its operating activities during the year to 31 January 2010. It also increased its cash position by that amount during the year. However, it did invest £100,000 in purchasing some tangible fixed assets during the year, but this appeared to be paid for out of issuing another £100,000 of ordinary shares.

The cash from operating activities seems low. Its probably needs to examine its stock policy and its debtor collection arrangements because both stocks and debtors increased during the year. Its creditors also increased. Taken together, these changes might indicate that it is beginning to run into cash flow problems.

7.5 Frank Ltd's accounts using FRS1 format:

Frank Limited	
Cash flow statement for the year ended 28 February 2012	
	<i>£000</i>
<i>Net cash inflow from operating activities</i>	70
<i>Management of liquid resources and financing</i>	
Issue of debenture loan	60
Purchase of investments	(100)
<i>Increase in cash</i>	<u>30</u>
Reconciliation of operating profit to net cash inflow from operating activities	
	<i>£000</i>
Operating profit (£40 – 30)	10
Depreciation charges	20
Increase in stocks	(30)
Decrease in debtors	110
Decrease in creditors	(40)
Net cash inflow from operating activities	<u>70</u>

No details of debenture interest were given in the question.

Reconciliation of net cash flow to movement in net debt:

	<i>£000</i>	<i>£000</i>
Increase in cash in the period	30	
Cash inflow from increase in debt	(60)	(30)
Net debt at 1.3.11		<u>(20)</u>
Net debt at 28.2.12		<u>(50)</u>

Analysis of changes in net debt:

	<i>At 1.3.11</i>	<i>Cash flows</i>	<i>At 28.2.12</i>
	<i>£000</i>	<i>£000</i>	<i>£000</i>
Cash at bank	(20)	30	10
Debt due after 1 year	–	(60)	(60)
Total	<u>(20)</u>	<u>(30)</u>	<u>(50)</u>

(a) Frank Ltd's accounts using IAS 7 format

Frank Limited		
Cash flow statement for the year ended 28 February 2012		
	£000	£000
<i>Cash flows from operating activities</i>		
Profit before taxation (£40 – 30)	10	
Adjustments for:		
Depreciation (£100 – 80)	20	
	<u>30</u>	
Decrease in trade and other receivables (£110 – 220)	110	
Increase in inventories (£190 – 160)	(30)	
Decrease in trade payables (£160 – 200)	(40)	
Cash generated from operations	<u>70</u>	
<i>Net cash from operating activities</i>		70
<i>Cash flows from investing activities</i>		
Purchase of shares	(100)	
<i>Net cash used in investing activities</i>		(100)
<i>Cash flows from financing activities</i>		
Proceeds from long-term borrowings (£60 – 0)	60	
<i>Net cash used in financing activities</i>		<u>60</u>
Net increase in cash and cash equivalents		<u>30</u>
Cash and cash equivalents at 1 March 2011		<u>(20)</u>
Cash and cash equivalents at 28 February 2012		<u><u>10</u></u>

(b) The cash flow statement for the year ended 28 February 2012 tells the managers of Frank Limited that the company increased its cash position by £30,000 during the year. Its operating activities generated £70,000 in cash. This was supplemented by issuing £60,000 of debenture stock making the total increase in cash £130,000. However, £100,000 of cash was used to purchase some investments.

More tests would need to be done but on the limited evidence available, the company's cash position as at the end of the year looked healthy.

Chapter 10

10.4 Betty

Accounting ratios year to 31 January 2011:

(a) Gross profit ratio:

$$\frac{\text{Gross profit}}{\text{Sales}} \times 100 = \frac{30}{100} \times 100 = \underline{\underline{30\%}}$$

(b) Net profit ratio:

$$\frac{\text{Net profit}}{\text{Sales}} \times 100 = \frac{14}{100} \times 100 = \underline{\underline{14\%}}$$

(c) Return on capital employed:

$$\frac{\text{Net profit}}{\text{Capital}} \times 100 = \frac{14}{48} \times 100 = \underline{\underline{29.2\%}}$$

(d) Current ratio:

$$\frac{\text{Current assets}}{\text{Current liabilities}} = \frac{25}{6} = \underline{\underline{4.2 \text{ to } 1}}$$

(e) Acid test:

$$\frac{\text{Current assets} - \text{stock}}{\text{Current liabilities}} = \frac{25 - 10}{6} = \underline{\underline{2.5 \text{ to } 1}}$$

(f) Stock turnover:

$$\frac{\text{Cost of goods sold}}{\text{Stock}} = \frac{70}{10} = \underline{\underline{7 \text{ times}}}$$

(g) Debtor collection period:

$$\frac{\text{Trade debtors}}{\text{Credit sales}} \times 365 = \frac{12}{100} \times 365 = \underline{\underline{44 \text{ days}}} \text{ (rounded up)}$$

10.5 James Limited

Accounting ratios year to 28 February 2012:

(a) Return on capital employed:

$$\frac{\text{Net profit before taxation and dividends}}{\text{Shareholders' funds}} \times 100 = \frac{90}{620} \times 100 = \underline{\underline{14.5\%}}$$

(b) Gross profit:

$$\frac{\text{Gross profit}}{\text{Sales}} \times 100 = \frac{600}{1200} \times 100 = \underline{\underline{50\%}}$$

(c) Mark-up:

$$\frac{\text{Gross profit}}{\text{Cost of goods sold}} \times 100 = \frac{600}{600} \times 100 = \underline{\underline{100\%}}$$

(d) Net profit:

$$\frac{\text{Net profit before taxation and dividends}}{\text{Sales}} \times 100 = \frac{90}{1200} \times 100 = \underline{\underline{7.5\%}}$$

(e) Acid test:

$$\frac{\text{Current assets} - \text{stock}}{\text{Current liabilities}} = \frac{275 - 75}{240} \times 100 = \underline{\underline{0.83 \text{ to } 1}}$$

(f) Fixed assets turnover:

$$\frac{\text{Sales}}{\text{Fixed assets (NBV)}} = \frac{1200}{685} = \underline{\underline{1.75 \text{ times}}}$$

(g) Debtor collection period:

$$\frac{\text{Trade debtors}}{\text{Credit sales}} \times 365 = \frac{200}{1200} \times 365 = \underline{\underline{61 \text{ days}}} \text{ (rounded up)}$$

(h) Capital gearing:

$$\frac{\text{Long-term loans}}{\text{Shareholders' funds} + \text{long-term loans}} \times 100 = \frac{100}{720} \times 100 = \underline{\underline{13.9\%}}$$

Chapter 12

12.4 The main function of *accounting* is to collect quantifiable data, translate it into monetary terms, store the information and extract and summarize it in a format convenient for those parties who require such information.

Financial accounting and management accounting are two important branches of accounting. The main difference between them is that financial accounting specializes in supplying information to parties *external* to an entity, such as shareholders or governmental departments. Management accounting information is mainly directed at the supply of information to parties *internal* to an entity, such as the entity's directors and managers.

12.5 A management accountant employed by a large manufacturing entity will be involved in the collecting and storing of data (largely, although not exclusively, of a financial nature) and the supply of information to management for planning, control and decision-making purposes. Increasingly, a management accountant is seen to be an integral member of an entity's management team responsible for advice on all financial matters.

Depending on seniority, the management accountant may be involved in some routine and basic duties such as the processing of data and the calculation of product costs and the valuation of stocks. At a more senior level, the role may be much more concerned with advising on the financial impact of a wide variety of managerial decisions, such as whether to close down a product line or determining the selling price of a new product.

Chapter 13

13.2 Charge to production:

		£
(a) FIFO:		
1000 units	@ £20 =	20000
250 units	@ £25 =	6250
Charge to production		<u>26250</u>

(b) Continuous weighted average:

Date	Units		Value £
1.1.12	1000	@ £20	20000
15.1.12	500	@ £25	12500
	<u>1500</u>		<u>32500</u>

$$\text{Average} = \frac{\pounds 32\,500}{1\,500} = \underline{\underline{\pounds 21.67}}$$

$$\text{Charge to production on 31.1.12} = 1\,250 \times \pounds 21.67 = \underline{\underline{\pounds 27\,088}}$$

13.3 Value of closing stock

Material ST 2

	<i>Stock</i>	<i>Units</i>	<i>Total stock value</i> £	<i>Average unit price</i> £
1.2.10	Opening	500	500	1.00
10.2.10	Receipts	200	220	
		<u>700</u>	<u>720</u>	1.03
12.2.10	Receipts	100	112	
		<u>800</u>	<u>832</u>	1.04
17.2.10	Issues	(400)	(416)	
25.2.10	Receipts	300	345	
		<u>700</u>	<u>761</u>	1.09
27.2.10	Issues	(250)	(273)	
28.0.10	<i>Closing stock</i>	<u>450</u>	<u>488</u>	

Chapter 14

14.6 Scar Ltd's overhead:

Scar Limited

Overhead apportionment January 2012:

	<i>Production Department</i>		<i>Service Department</i>
	<i>A</i>	<i>B</i>	
	<i>£000</i>	<i>£000</i>	<i>£000</i>
Allocated expenses	65	35	50
Apportionment of service department's expenses in the ratio 60 : 40	30	20	(50)
Overhead to be charged	<u>95</u>	<u>55</u>	<u>-</u>

14.7 Bank Ltd's overhead:

Bank Limited

Assembly department – overhead absorption methods:

(a) Specific units:

$$\frac{\text{Total cost centre overhead}}{\text{Number of units}} = \frac{\text{£250 000}}{50\,000} = \underline{\underline{\text{£5 per unit}}}$$

(b) Direct materials:

$$\frac{\text{Total cost centre overhead}}{\text{Direct materials}} \times 100 = \frac{\text{£250 000}}{500\,000} \times 100 = 50\%$$

Therefore 50% of £8 = £4 per unit

(c) Direct labour:

$$\frac{\text{Total cost centre overhead}}{\text{Direct labour}} \times 100 = \frac{\pounds 250\,000}{1\,000\,000} \times 100 = 25\%$$

Therefore 25% of £30 = £7.50 per unit

(d) Prime cost:

$$\frac{\text{Total cost centre overhead}}{\text{Prime cost}} \times 100 = \frac{\pounds 250\,000}{1\,530\,000} \times 100 = 16.34\%$$

Therefore 16.34% of £40 = £6.54 per unit

(e) Direct labour hours:

$$\frac{\text{Total cost centre overhead}}{\text{Direct labour hours}} = \frac{\pounds 250\,000}{100\,000} = \pounds 2.50 \text{ per direct labour hour}$$

Therefore £2.50 of 3.5 DLH = £8.75 per unit

(f) Machine hours:

$$\frac{\text{Total cost centre overhead}}{\text{Machine hours}} = \frac{\pounds 250\,000}{25\,000} = \pounds 10 \text{ per machine hour}$$

Therefore £10 of 0.75 = £7.50 per unit**Chapter 15** 15.5 Direct materials budget for Tom Ltd:**TOM LIMITED**

(a) Direct materials usage budget:

Month	Number of units						Six months to 30.9.11
	30.4.11	31.5.11	30.6.11	31.7.11	31.8.11	30.9.11	
Component:							
A6 (2 units for X)	280	560	1 400	760	600	480	4 080
B9 (3 units for X)	420	840	2 100	1 140	900	720	6 120

(b) Direct materials purchase budget:

<i>Component A6</i>							
Material usage (as above)	280	560	1 400	760	600	480	4 080
Add: Desired closing stock	110	220	560	300	240	200	200
	<u>390</u>	<u>780</u>	<u>1 960</u>	<u>1 060</u>	<u>840</u>	<u>680</u>	<u>4 280</u>
Less: Opening stock	100	110	220	560	300	240	100
	<u>290</u>	<u>670</u>	<u>1 740</u>	<u>500</u>	<u>540</u>	<u>440</u>	<u>4 180</u>
Purchases (units) ×							
Price per unit =	£5	£5	£5	£5	£5	£5	£5
Total purchases	<u>£1 450</u>	<u>£3 350</u>	<u>£8 700</u>	<u>£2 500</u>	<u>£2 700</u>	<u>£2 200</u>	<u>£20 900</u>

Month	Number of units						Six months to 30.9.11
	30.4.11	31.5.11	30.6.11	31.7.11	31.8.11	30.9.11	
<i>Component B9</i>							
Material usage (as above)	420	840	2 100	1 140	900	720	6 120
Add: Desired closing stock	250	630	340	300	200	180	180
	<u>670</u>	<u>1 470</u>	<u>2 440</u>	<u>1 440</u>	<u>1 100</u>	<u>900</u>	<u>6 300</u>
Less: Opening stock	200	250	630	340	300	200	200
Purchases (units)	470	1 220	1 810	1 100	800	700	6 100
Price per unit	£10	£10	£10	£10	£10	£10	£10
Total purchases	<u>£4 700</u>	<u>£12 200</u>	<u>£18 100</u>	<u>£11 000</u>	<u>£8 000</u>	<u>£7 000</u>	<u>£61 000</u>

15.6 Direct labour budget for Don Ltd:
Don Limited
Direct labour cost budget:

	Quarter			Three months to 31.8.12
	30.6.12	31.7.12	31.8.12	
Grade:				
Production (units) ×	600	700	650	1 950
Direct labour hours per unit =	3	3	3	3
Total direct labour hours	1 800	2 100	1 950	5 850
Budgeted rate per hour (£) ×	4	4	4	4
Production cost (£) =	<i>c/f</i> <u>7 200</u>	<u>8 400</u>	<u>7 800</u>	<u>23 400</u>

	Quarter			Three months to 31.8.12
	30.6.12	31.7.12	31.8.12	
Production cost (£) =	<i>b/f</i> <u>7 200</u>	<u>8 400</u>	<u>7 800</u>	<u>23 400</u>
Finishing (units)	600	700	650	1 950
Direct labour hours per unit ×	2	2	2	2
Total direct labour hours =	1 200	1 400	1 300	3 900
Budgeted rate per hour (£) ×	8	8	8	8
Finishing cost (£) =	<u>9 600</u>	<u>11 200</u>	<u>10 400</u>	<u>31 200</u>
Total budgeted direct labour cost (£)	<u>16 800</u>	<u>19 600</u>	<u>18 200</u>	<u>54 600</u>

Chapter 16 **16.4** Variances for X Ltd:

(a) Direct materials total variance:	£
Actual price per unit × actual quantity = £12 × 6 units	72
Less: Standard price per unit × standard quantity for actual production = £10 × 5 units	<u>50</u>
	<u>22</u> (A)
(b) Direct materials price variance:	
(Actual price – standard price) × actual quantity = (£12 – 10) × 6 units	<u>£12</u> (A)
(c) Direct materials usage variance:	
(Actual quantity – standard quantity) × standard price = (6 – 5 units) × £10	<u>£10</u> (A)

16.6 Variances for Bruce Ltd:

(a) Direct labour total variance:	£	
Actual hours × actual hourly rate = 1000 hrs × £6.50	6 500	
Less: Standard hours for actual production × standard hourly rate = 900 hrs × £6.00	<u>5 400</u>	
	<u>£1 100</u>	(A)
(b) Direct labour rate variance:		
(Actual hourly – standard hourly rate) × actual hours = (£6.50 – 6.00) × 1000 hrs	<u>£500</u>	(A)
(c) Direct labour efficiency variance:		
(Actual hours – standard hours for actual production) × standard hourly rate = (1000 hrs – 900) × £6.00	<u>£600</u>	(A)

16.8 Overhead variances for Anthea Ltd:

(a) Fixed production overhead total variance:	£	
Actual fixed overhead	150 000	
Less: Standard hours of production × fixed production overhead absorption rate = (8000 hrs × £15)	<u>120 000</u>	
	<u>£30 000</u>	(A)
(b) Fixed production overhead expenditure variance:		
Actual fixed overhead – budgeted fixed overhead = (£150 000 – 135 000)	<u>£15 000</u>	(A)
(c) Fixed production overhead volume variance:		
Budgeted fixed overhead – (standard hours of production × fixed production overhead absorption rate) = [£135 000 – (8000 × £15)]	<u>£15 000</u>	(A)

16.9 Performance measures for Anthea Ltd:

Performance measures:

(a) Efficiency ratio:

$$\frac{\text{SHP}}{\text{Actual hours}} \times 100 = \frac{8000}{10000} \times 100 = \underline{\underline{80\%}}$$

(b) Capacity ratio:

$$\frac{\text{Actual hours}}{\text{Budgeted hours}^*} \times 100 = \frac{10000}{9000} \times 100 = \underline{\underline{111.1\%}}$$

(c) Production volume ratio:

$$\frac{\text{SHP}}{\text{Budgeted hours}^*} \times 100 = \frac{8000}{9000} \times 100 = \underline{\underline{88.9\%}}$$

$$\frac{*135000}{15}$$

16.12 Selling price variance for Milton Ltd:

(a) Selling price variance:

$$\begin{aligned}
 & [\text{Actual sales revenue} - (\text{actual quantity} \times \text{standard cost per unit})] \quad \underline{\underline{\pounds 9000}} \quad (\text{F}) \\
 & - (\text{actual quantity} \times \text{standard profit per unit}) = [\pounds 99\,000 - \\
 & (9000 \times \pounds 7)] - (9000 \times \pounds 3^*) =
 \end{aligned}$$

* $\pounds 10 - 3$

(b) Sales volume profit variance:

$$\begin{aligned}
 & (\text{Actual quantity} - \text{budgeted quantity}) \times \text{standard} \\
 & \text{profit} = (9000 \text{ units} - 10\,000) \times \pounds 3 \quad \underline{\underline{\pounds 3000}} \quad (\text{A})
 \end{aligned}$$

$$\begin{aligned}
 & \text{(c) Sales variances} = \pounds 9000 \text{ (F)} + 3000 \text{ (A)} \quad \underline{\underline{= \pounds 6000}} \quad (\text{F})
 \end{aligned}$$

Chapter 17

17.4 Contribution analysis for Pole Ltd:

Pole Limited
Marginal cost statement for the year to 31 January 2012

	<i>£000</i>	<i>£000</i>
Sales		450
<i>Less: Variable costs:</i>		
Direct materials	60	
Direct wages	26	
Administration expenses: variable (£7 + 4)	11	
Research and development expenditure:		
variable (£15 + 5)	20	
Selling and distribution expenditure:		
variable (£4 + 9)	<u>13</u>	<u>130</u>
		320
 <i>Contribution</i>		
<i>Less: Fixed costs:</i>		
Administration expenses (£30 + 16)	46	
Materials: indirect	5	
Production overhead	40	
Research and development expenditure		
(£60 + 5)	65	
Selling and distribution expenditure		
(£80 + 21)	101	
Wages: indirect	<u>13</u>	<u>270</u>
<i>Profit</i>		<u><u>50</u></u>

17.5 Break-even chart for Giles Ltd:

Giles Limited

(a) (i) *Break-even point:*

In value terms:

$$\frac{\text{Fixed costs} \times \text{sales}}{\text{Contribution}} = \frac{\pounds 150\,000 \times 500}{(500 - 300)} = \underline{\underline{\pounds 375\,000}}$$

In units:

Selling price per unit (£500 ÷ 50)	£
	10
Less: Variable cost per unit (£300 ÷ 50)	6
Contribution per unit	<u>4</u>

$$\frac{\text{Fixed costs}}{\text{Contribution per unit}} = \frac{\pounds 150\,000}{4} = \underline{\underline{37\,500 \text{ units}}}$$

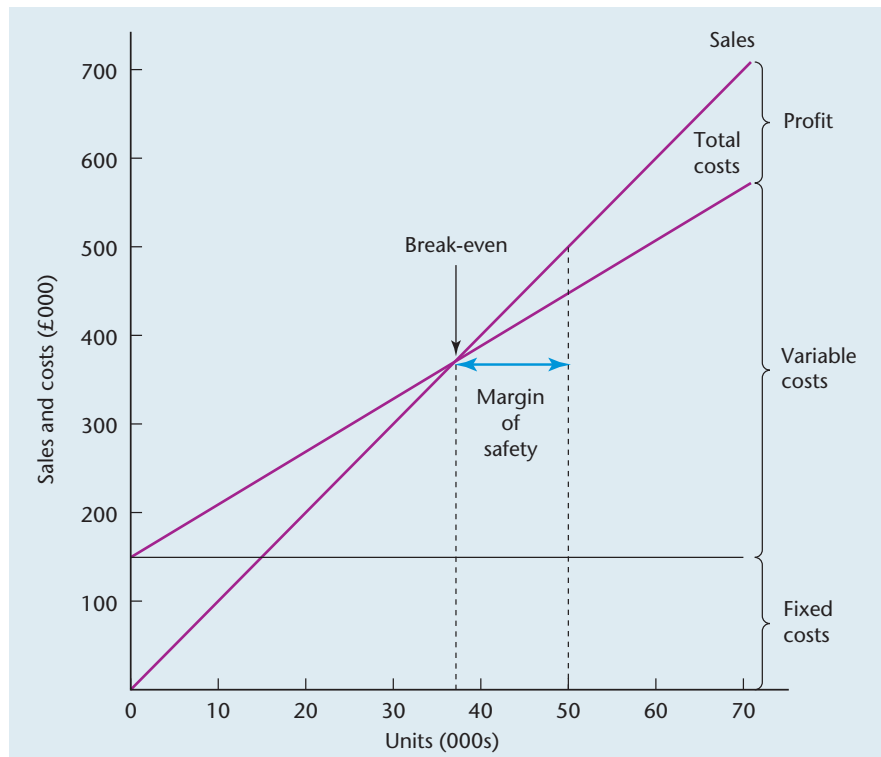
(ii) *Margin of safety:*

In value terms:

$$\frac{\text{Profit} \times \text{sales}}{\text{Contribution}} = \frac{\pounds 50\,000 \times 500}{200} = \underline{\underline{\pounds 125\,000}}$$

In units:

$$\frac{\text{Profit}}{\text{Contribution per unit}} = \frac{\pounds 50\,000}{4} = \underline{\underline{12\,500 \text{ units}}}$$

(b) *Break-even chart:*

Chapter 18 18.4 A special contract for Micro Ltd:

Budgeted contribution per unit of limiting factor for the year:

$$\frac{\pounds 250\,000}{50\,000} = \underline{\underline{\pounds 5 \text{ per direct labour hour}}}$$

Contribution per unit of limiting factor for the special contract:

	£	£
Contract price		50 000
Less: Variable costs:		
Direct materials	10 000	
Direct labour	30 000	40 000
Contribution		<u><u>10 000</u></u>

Therefore contribution per unit of limiting factor:

$$\frac{\pounds 10\,000}{4\,000 \text{ DLH}} = \underline{\underline{\pounds 2.50 \text{ per direct labour hour}}}$$

Conclusion:

The special contract earns less contribution per unit of limiting factor than does the *average* of ordinary budgeted work. It may be profitable to accept the contract if either it displaces less profitable work or surplus direct labour hours are available. A careful assessment should be undertaken to ascertain whether much more profitable work would be found than is the case with the contract if it will displace other more profitable contracts that could arise in the near future.

18.5 Contributions for Temple Ltd:

(a) Calculation of the contribution per unit of limiting factor

(i) Normal work:

	£
Sales	6 000
Direct materials (100 kilos)	700
Direct labour (200 hours)	3 000
Variable overhead	300
	<u>4 000</u>
Contribution	<u><u>2 000</u></u>

Contribution per unit of key factor:

$$\text{Direct materials: } \frac{\pounds 2\,000}{100 \text{ kilos}} = \underline{\underline{\pounds 20 \text{ per kilo}}}$$

$$\text{Direct labour: } \frac{\pounds 2\,000}{200 \text{ direct labour hours}} = \underline{\underline{\pounds 10 \text{ per direct labour hour}}}$$

(ii) and (iii) Calculation of the contribution per unit of limiting factor for each of the proposed two new contracts:

	Contract 1	Contract 2
	£000	£000
Contract price	<u>1 000</u>	<u>2 100</u>
<i>Less: Variable costs</i>		
Direct materials	300	600
Direct labour	300	750
Variable overhead	<u>100</u>	<u>250</u>
	<u>700</u>	<u>1 600</u>
Contribution	<u><u>300</u></u>	<u><u>500</u></u>
<i>Contribution per unit of key factor:</i>		
Direct materials	<u>£300</u>	<u>£500</u>
	50 kilos	100 kilos
	= <u>£6 per kilo</u>	<u>£5 per kilo</u>
Direct labour	<u>£300</u>	<u>£500</u>
	10 DLH	25 DLH
	= <u>£30 per DLH</u>	<u>£20 per DLH</u>

Summary of contribution per unit of limiting factor:

	Direct materials	Direct labour
	£	£
Normal work	20	10
Contract 1	6	5
Contract 2	30	20

(b) Calculation of the total maximum contribution

Contract 1

If Contract 1 is accepted, it will earn a total contribution of £300,000. This will leave 150,000 kilos of direct material available for its normal work (200,000 kilos maximum available, less the 50,000 used on Contract 1). This means that 1,500 units of ordinary work could be undertaken (150,000 kilos divided by 100 kilos per unit).

However, Contract 1 will absorb 10,000 direct labour hours, leaving 90,000 DLH available (100,000 DLH less 10,000 DLH). As each unit of ordinary work uses 200 DLH, the maximum number of units that could be undertaken is 450 (90,000 DLH divided by 200 DLH). Thus the maximum number of units of ordinary work that could be undertaken if Contract 1 is accepted is 450 and NOT 1500 units if direct materials were the only limiting factor. As each unit makes a contribution of £2000, the total contribution would be £900,000 (450 units × £2000).

The total maximum contribution, if Contract 1 is accepted, is therefore, £1,200,000 (£300,000 + 900,000).

Contract 2

If Contract 2 is accepted, only 100,000 kilos of direct materials will be available for ordinary work (200,000 kilos maximum available less 100,000 required for Contract 2). This means that only 1000 normal jobs could be undertaken (100 000 kilos divided by 100 kilos required per unit).

Contract 2 would absorb 25,000 direct labour hours, leaving 75,000 available for normal work (100,000 maximum DLH less the 25,000 DLH used by Contract 2). As each unit of normal work takes 200 hours, only 375 units could be made (75,000 DLH divided by 200 DLH per unit). Thus if this contract is accepted, 375 is the maximum number of normal jobs that could be undertaken.

This would give a total contribution of £750,000 (375 units multiplied by £2000 of contribution per unit).

If Contract 2 is accepted, the total maximum contribution would be £1,250,000, i.e. Contract 2's contribution of £500,000 plus the contribution of £750,000 from the normal work.

The decision

Accept Contract 2 because the maximum total contribution would be £1,250,000 compared with the £1,200,000 if Contract 1 was accepted.

Tutorial notes

- 1 The various cost relationships are assumed to remain unchanged at all levels of activity.
- 2 Fixed costs will not be affected irrespective of which contract is accepted.
- 3 The market for Temple's normal sales is assumed to be flexible.
- 4 Contract 2 will absorb one-half of the available direct materials and one-quarter of the available direct labour hours. Would the company want to commit such resources to work that may be uncertain and unreliable and that could have an adverse impact on its normal customers?

Chapter 19 19.5 Payback for Buchan Enterprises:

(a) Payback period:

Year	Investment outlay £	Cash inflow £	Net cash flow £	Cumulative cash flow £
1	(50 000)	8 000	(42 000)	(42 000)
2	–	16 000	16 000	(26 000)
3	–	40 000	40 000	14 000
4	–	45 000	45 000	59 000
5	–	37 000	37 000	96 000

Net cash flow becomes positive in Year 3. Assuming the net cash flow accrues evenly, it becomes positive during August: $(26/40 \times 12) = 7.8$ months. The payback period, therefore, is about 2 years 8 months.

(b) Discounted payback period:

Year	Net cash flow £	Discount factor @ 12%	Discounted net cash flow £	Cumulative net cash flow £
0	(50 000)	1.0000	(50 000)	(50 000)
1	8 000	0.8929	7 143	(42 857)
2	16 000	0.7929	12 686	(30 171)
3	40 000	0.7118	28 472	(1 699)
4	45 000	0.6355	28 598	26 899
5	37 000	0.5674	20 994	47 893

Discounted net cash flow becomes positive in Year 4. Assuming the net cash flow accrues evenly throughout the year, it becomes positive in January of Year 4 $(1699/28,598 \times 12 = 0.7)$. Discounted payback period therefore equals 3 years 1 month. This value is in contrast with the payback method, where the net cash flow becomes positive in August of Year 3 (i.e. 2 years 8 months).

19.6 Lender Ltd's accounting rate of return:

$$\begin{aligned} \text{Accounting rate of return (APR)} &= \frac{\text{average annual net profit after tax}}{\text{cost of the investment}} \times 100\% \\ &= \frac{\frac{1}{5}(\pounds 18\,000 + 47\,000 + 65\,000 + 65\,000 + 30\,000)}{100\,000} \times 100\% \\ &= \frac{45\,000}{100\,000} \times 100\% \\ &= \underline{\underline{45\%}} \end{aligned}$$

Note: Based on the average investment, the ARR

$$\begin{aligned} &= \frac{\pounds 45\,000}{\frac{1}{2}(100\,000 + 0)} \times 100\% \\ &= \underline{\underline{90\%}} \end{aligned}$$

19.7 Net present value for a Lockhart project:

Net present value:

<i>Year</i>	<i>Net cash flow £000</i>	<i>Discount factor @15%</i>	<i>Present value £000</i>
1	800	0.8696	696
2	850	0.7561	643
3	830	0.6575	546
4	1200	0.5718	686
5	700	0.4972	348
Total present value			<u>2919</u>
Initial cost			<u>2500</u>
<i>Net present value</i>			<u><u>419</u></u>